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Cynthia White and Associates LLC
Cary, NC

David Spickard
President & Chief Executive Officer
Jobs for Life
Raleigh, NC

Staff Members

David Spickard
President & Chief Executive Officer

Daniel Alexander
Triangle NC Field Director

Katie Straight
Director of Content and International Development

LaToya King
Director of Operations

Laurel DeLuca
Development Support Specialist

Marten Fadelle
Middle TN Field Director

Miea Walker
Customer Support Specialist & Re-entry Fellow

Sharon “Shay” Bethea
Director of Training and Leadership Development

Spencer Hathcock
Marketing & Communications Fellow

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"The Lord appointed seventy-two others and sent them on ahead of him, two by two, into every town and place where he himself was about to go."

– Luke 10:1

The power of two. Jobs for Life started when two men, Chris Mangum and Pastor Donald McCoy, became friends. Never in their wildest dreams would they have known what God had in mind when He brought them together.

Their faithfulness to pursue one another has led to thousands upon thousands of unlikely relationships transforming lives and communities throughout the world – pastors and businesspeople, mentors and students, churches and businesses, urban churches and suburban churches, previously incarcerated men and entrepreneurs, single moms and stay at home moms, youth and adults, the materially poor and the materially wealthy. All coming together for a common cause – to attack the effects of poverty and joblessness through the dignity of work.

Through these relationships, God continued to show Himself faithful in 2013. Churches and ministries in 275 cities, 39 states, and nine countries served 4,746 men and women, a 24% increase compared to 2012.

The numbers don’t tell the whole story though. The real impact is below the surface in places we often do not see. It’s the quiet prayer, the tears of joy, the encouraging word, the gentle rebuke, the late night call, the genuine smile, the gleaming eye, and the warm embrace.

Transformation happens in relationship. That’s where we find our God-given dignity, value, and purpose.

The lack of work is tearing apart the fabric of our communities. Thankfully, the Church has an answer. We see it every day as God puts unlikely people together to walk with one another in relationship.

The power of two. It will change the world.

For His glory,

David Spickard
President & CEO

OUR MISSION
To engage and equip the local Church to address the impact of joblessness through the dignity of work.

OUR VISION
To see all people living and working for the glory of God.
Churches are uniquely positioned to care for those who are economically vulnerable. A real opportunity exists for nonprofit organizations to explore strategies and ideas to collaborate with churches to increase their effectiveness and impact in the communities they serve. Community of Hope and First Baptist Church in Garner, NC are one example of how a collaborative relationship can transform a community. When Community of Hope first started their Jobs for Life class, they looked to First Baptist Church for volunteers. The response was overwhelming! First Baptist sent 55 different volunteers to love, support, and walk alongside their 10 JfL students. As a result of this relationship and coming together as a community, 90% of Community of Hope’s JfL students graduated and 67% secured employment.
Valedictorian Bruce Talley said at graduation, “JfL has changed my life. I built character and gained confidence and self esteem. I’ve learned to trust God. If we call on his name, he will respond! I believe in myself more and I’m not afraid to take a chance. There is a voice in me that says I can do this that wasn’t there before.” This relationship between Community of Hope and First Baptist Church brought an army of volunteers to help build a sustainable community for years to come.

“I’m glad I took part in JfL. It was a journey and an experience I’m going to hold onto forever. No one can take it from me.”
-JfL student

“JfL has given me hope and inspiration. It has awakened in me potential I knew I always had!”
-JfL student
2013 Goals

During 2013, JfL set an ambitious goal to equip over 500 churches and ministries to help 10,000 individuals learn God’s design for work and to keep meaningful employment by the end of 2014. To accomplish this feat, JfL initiated a new strategic plan that would change how JfL delivered training materials and served sites around the globe.

**Mobilization and Empowerment**
- Develop training, materials and resources needed for churches and ministries to establish a strong JfL structure
- Gather and connect JfL leaders from around the globe
- Utilize technology and other mechanisms to encourage leaders to learn from one another

**Impact and Success**
- Design measurement system to evaluate JfL’s impact and prove the local Church is a solution to the joblessness problem
- Establish multiple channels for JfL sites to share stories

**Dynamic Content**
- Create easier ways to distribute curriculum and tools
- Easily adapt curriculum based on feedback from experienced leaders

**Leverage**
- Leverage relationships and resources to multiply impact and build capacity
- Utilize leaders’ expertise to help train the broader network community

**Provide Sustainable Community**
- Target specific markets to build a sustainable system of JfL sites working together to end joblessness in their cities
2013 Summary

- Expanded to 275 cities and 9 countries
- Grew City Model 32 sites in Raleigh-Durham, 19 in Middle Tennessee
- Held Global Leadership Gathering in Raleigh
- Launched new website
- Began City Model expansion in Atlanta, Charleston, and Tampa
- Grew staff - Operations, Content and Training
- Grew internationally new countries: Dominican Republic, Cameroon, Italy, Nigeria

4746 men and women reached
WHERE WE ARE
CONNECTING THE JFL FAMILY

Christ the King in Raleigh, NC connected with a site in Costa Rica and now has a partnership doing a variety of different projects.

Jobs for Life Breakfasts of Champions in Raleigh, NC and Nashville, TN spark conversations for new sites to learn from veteran sites.

In Birmingham, AL, Clerestory, Inc. helped Double Oak Community Church start Jobs for Life by training their mentors and instructors.

Advance Memphis in Memphis, TN has been a model site for groups to come visit and experience what a Jobs for Life class can look like.
When you think of “networking”, you imagine two people coming together to cultivate a relationship that will become mutually beneficial. Through JfL City Networks, we have witnessed firsthand the powerful impact that occurs when site leaders, businesses, and volunteers network and build relationships with one another.

In 2011, Jobs for Life hired two Field Directors to “go deep” in particular city areas, the Triangle Area of NC, and Middle Tennessee. By 2014, each area had seen at least a fivefold increase in sites and a growing network of churches, businesses, and leaders connecting and working together on this common mission. As a result, this growing network is now working together in each city supporting one another, sharing human and material resources, educating each other, and building deep relationships.

As a result, in 2013 two new initiatives were implemented. First, JfL began meeting with leaders in other cities and took the first steps towards replicating these impactful City Networks, with the goal of launching two new City Networks by the end of 2014.

Second, JfL began building an online community network where JfL leaders could have access to a local and global network of support. Already, the collective sharing of ideas and strategies are having a profound impact around the country. The map seen on this page is a small testimony to the power of the JfL network.
After his release from jail, James faced many challenges. Supporting his children and getting employers to look past his felony charges were just a few. He felt unworthy and had little self-confidence. So James made a personal commitment to the Lord that he would start Hope House Ministries’ Jobs for Life course. Meanwhile, the President of Pan-Oston, Jim Vance, was convinced that Jobs for Life was a way for him to hire quality candidates for employment and witness lives transformed through the value of work. Jim’s challenge was convincing Pan-Oston’s CFO/HR Director, Steve Guess, that Jobs for Life graduates, some of whom have criminal histories, were worth their time and effort.
After his release from jail, James faced many challenges. Supporting his children and getting employers to look past his felony charges were just a few. He felt unworthy and had little self-confidence. So James made a personal commitment to the Lord that he would start Hope House Ministries' Jobs for Life course. Meanwhile, the President of Pan-Oston, Jim Vance, was convinced that Jobs for Life was a way for him to hire quality candidates for employment and witness lives transformed through the value of work. Jim's challenge was convincing Pan-Oston's CFO/HR Director, Steve Guess, that Jobs for Life graduates, some of whom have criminal histories, were worth their time and effort.

Taking a leap of faith, Steve decided to take a chance with James. Since working with Pan-Oston, James has proven to be a valued team member and dedicated worker. Because of James and Steve’s professional relationship, Pan-Oston continues to interview and hire JfL graduates.

Bryan Lewis, Executive Director of Hope House Ministries says, “We praise God that Pan-Oston is using their business to change lives through the power of work, lives like that of James McCathron.”

“I learned through Jobs for Life to be honest, open, and to let them know that my past was not part of my future now. It’s never too late to turn your life around.”

James McCathron
-JfL student
God has catapulted Jobs for Life around the globe. Since the Dunamis Christian School in Welkom, South Africa held its first Powered for Life class in 2007, internationally based churches, ministries, schools and orphanages have been holding Jobs for Life and Powered for Life classes. To accommodate this growth, JfL adult curriculum has even been translated and contextualized in Spanish, Russian and Italian. These initial international pilots show great promise for the ongoing contextualization of JfL in a variety of international locations—leveraging JfL’s resources to share the dignity of work through churches across the globe.

Costa Rica

In 2013, Jobs for Life set out to deepen its relationships in Latin America. To that end, JfL organized its first Leadership Summit in San Jose, Costa Rica at Vida Abundante del Este, the first JfL flagship site in Latin America. Over 25 local leaders, representing churches, nonprofits and businesses, gathered to network, pray together, learn from each other and discern ways to leverage our respective ministries and JfL to help more people in Costa Rica—and beyond—experience God through the dignity of work.

The highlights were the relational connections made and further cultivated since that day. Seth Sears, a JfL Site Leader and founder of giveDignity, a ministry fighting poverty in LaCarpio, Costa Rica, connected with the Duffy Family. As a result of their meeting, members of the Duffy clan became key volunteers and champions for giveDignity’s first JfL class. Beyond the JfL class, Doug Duffy and Seth are discussing how they might explore Business as Ministry opportunities for JfL graduates and or encourage small business development/entrepreneurship. They believe that many JfL graduates in La Carpio, a marginalized community on the outskirts of San Jose, Costa Rica, will be interested in starting their own businesses and therefore, they’re in a process of evaluating the market and determining what might be profitable options for new, small business ventures in a community like La Carpio.
Dominican Republic

Key members of the JfL team traveled to the Dominican Republic to facilitate a two-day Site Leadership Training for a Jobs for Life premier church partnership in the Caribbean. After walking through JfL’s intensive facilitator training, Guiselle Quisqeda, long-time adult education teacher and a current JfL Instructor at Vida Abunte del Este in Costa Rica, led 28 eager volunteers from two Ministerios Bendicion church plants in Santo Domingo through the intensive JfL training workshop.

The training, and the events surrounding it—a dinner for business leaders in the church, and a JfL Open House—were a great success. Pastor Felix Abreu, eager to get JfL started in all 10 of his church plants throughout Santo Domingo, shared, “There are three million people in this city who need to know the dignity of work—men, women and families. With Jobs for Life, we as a church body can make that happen.” Churches and local leaders are better equipped to utilize JfL in their community to combat poverty and deepen their work.

Joblessness is a global problem. Whether you are in Decatur, AL or San Jose, Costa Rica, the root of the issue is similar. Learning about God’s design for work, your identity in Christ, building character and having a supportive community, JfL’s core lessons, are critical to finding and keeping meaningful employment. These same lessons have deeply resonated with the international community. As a result, Jobs for Life is positioning itself to equip the global Church to teach individuals God’s design for work and how to find and keep meaningful employment. By mobilizing and leveraging leaders throughout our global network, JfL is able to serve international audiences in a cross-cultural context and honors cultural particularities. When JfL international leaders, such as Guiselle Quisqeda, are empowered with a platform to share their experiences and best practices, sustainable and replicable change is inevitable. It is JfL’s goal to build capacity and resources to equip more churches and organizations to use JfL as a tool to transform lives through the dignity of work.
Two churches decided working together was better than working alone in their shared community. City Church of East Nashville (CCEN), with a predominantly Caucasian congregation, united with New Livingstone Church (NLC), a majority African American church, to combat poverty in one of the most underserved neighborhoods in East Nashville, TN. Through their collaboration, they graduated their first JfL class in October 2013.

Both churches worked together to provide leadership and students, and shared in this life-changing experience. Not only did their partnership result in 10 students graduating, most of whom are now working, it catalyzed relationships between church leadership, students and volunteers that would not have otherwise materialized. Their work also received local radio attention, sparking on-air discussions with Pastor Mitchell of NLC about the need for and power of JfL. It has led to a partnership model with other churches throughout the city.
"I’m so thankful for the way the Lord brought NLC, and Pastor Mitchell, into the lives of those of us at CCEN. I think this is just the beginning of the work that the Lord is doing through our churches in regards to investing in the lives of people in our community pertaining to employment, and helping people discover their God-given purpose.”

– Catherine Clement, Ministry Assistant, CCEN

“As the architect of ReSchooling Culture/ReTooling Community, I have found myself being reschooled and retooled! As a human becoming, I have been blessed with the ability to build authentic relationships with members of the majority community – and through JfL, this is happening like never before. I thank the Lord for Catherine and CCEN - and in a very big way, I’m eternally grateful for the JfL Family!”

– Pastor Ronnie Mitchell, Senior Pastor, NLC
2013 FINANCIAL PERFORMANCE

2013 REVENUE, GAINS & SUPPORT

<table>
<thead>
<tr>
<th>Contributions</th>
<th>$700,127</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sale of toolkits and materials</td>
<td>$135,343</td>
</tr>
<tr>
<td>Conferences and workshops</td>
<td>$9,701</td>
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<tr>
<td>Interest and other</td>
<td>$1,431</td>
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</tbody>
</table>

$845,972

Statement of Financial Position
December 31, 2013 - Unaudited

**ASSETS**

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Assets:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>$122,758</td>
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<tr>
<td>Accounts receivable</td>
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<tr>
<td>Pledge receivable</td>
<td>93,174</td>
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<td>Sales tax refund receivable</td>
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<td>Prepaid expense</td>
<td>4,548</td>
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<tr>
<td><strong>Total current assets</strong></td>
<td><strong>263,311</strong></td>
<td><strong>301,819</strong></td>
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</table>

<table>
<thead>
<tr>
<th>Property and Equipment:</th>
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</thead>
<tbody>
<tr>
<td>Office equipment</td>
<td>$22,826</td>
<td>$17,682</td>
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<tr>
<td>Less: accumulated depreciation and amortization</td>
<td>(17,167)</td>
<td>(15,027)</td>
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<td><strong>Net property and equipment</strong></td>
<td><strong>5,659</strong></td>
<td><strong>2,655</strong></td>
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</tbody>
</table>

**Total assets** | **268,970** | **304,474** |

**LIABILITIES AND NET ASSETS**

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<thead>
<tr>
<th></th>
<th>2013</th>
<th>2012</th>
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<tbody>
<tr>
<td>Current Liabilities:</td>
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<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>$5,231</td>
<td>$6,369</td>
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<tr>
<td>Accrued expenses</td>
<td>17,545</td>
<td>12,821</td>
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<tr>
<td>Payroll liabilities</td>
<td>12,311</td>
<td>5,786</td>
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<td><strong>Total current liabilities</strong></td>
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<td><strong>24,976</strong></td>
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<table>
<thead>
<tr>
<th>Net Assets:</th>
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</thead>
<tbody>
<tr>
<td>Unrestricted funds</td>
<td>$201,272</td>
<td>$261,767</td>
</tr>
<tr>
<td>Temporarily restricted funds</td>
<td>32,611</td>
<td>17,731</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td><strong>233,883</strong></td>
<td><strong>279,498</strong></td>
</tr>
</tbody>
</table>

**Total liabilities and net assets** | **268,970** | **304,474** |

JfL has become a member of the Evangelical Council for Financial Accountability and adheres to its standards of effective stewardship.

Statement of Activities
For the Year Ended December 31, 2013 - Unaudited

**SUPPORT AND REVENUES:**

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$700,127</td>
<td>$636,007</td>
</tr>
<tr>
<td>Sale of toolkits and materials</td>
<td>135,343</td>
<td>115,453</td>
</tr>
<tr>
<td>Conferences and workshops</td>
<td>9,071</td>
<td>2,225</td>
</tr>
<tr>
<td>Interest and other</td>
<td>1,431</td>
<td>562</td>
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<tr>
<td><strong>Total support and revenues</strong></td>
<td><strong>845,972</strong></td>
<td><strong>754,247</strong></td>
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**EXPENSES:**

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Marketing and sales</td>
<td>508,691</td>
<td>369,197</td>
</tr>
<tr>
<td>Customer service</td>
<td>94,949</td>
<td>36,873</td>
</tr>
<tr>
<td>Product development</td>
<td>94,391</td>
<td>53,833</td>
</tr>
<tr>
<td><strong>Total program services</strong></td>
<td><strong>698,032</strong></td>
<td><strong>459,903</strong></td>
</tr>
</tbody>
</table>

| Supporting services: |  |  |
| Management and general | 113,982 | 62,427 |
| Fundraising             | 79,573  | 18,480  |
| **Total supporting services** | **193,555** | **80,907** |

**Total expenses** | **891,587** | **540,810** |

**CHANGE IN NET ASSETS** | (45,615) | 213,437 |

**NET ASSETS- Beginning of Year** | 279,498 | 66,061 |

**NET ASSETS- End of Year** | **$233,883** | **$279,498** |

4,746 INDIVIDUALS SERVED

$188 CHANGES A LIFE

78% Program
13% Management and General
9% Fundraising

82% Individuals
9% Corporations
4% Foundations
5% Churches
INVESTING in the Dignity of Work

Rick and Suzanne Flammer have been a part of Jobs for Life since 1998. They initially became involved because of their passion for their city of Brenham, TX and their love for the people of their community. Slowly, as they put the JfL curriculum into practice, they saw its effectiveness and were hooked. Since then they have been co-authors of the Powered for Life curriculum, taken JfL and PfL to South Africa, served on the national Jobs for Life Board, and invested their financial resources in the organization.

Over the past ten years, God has used Rick and Suzanne, as well as their generous investment of time, talent, and treasure in Jobs for Life, to transform lives around the world. Still, what they are most thankful for are the relationships that they have gained as a result. From young people in South Africa, to unemployed leaders in Brenham, TX, to Jobs for Life Site Leaders around the country, the Flammers continue to seize each moment to pour into and receive from the relationships that God places in front of them, one day at a time.

“We count Jobs for Life among the greatest blessings of our lives. Through JfL we have been able to dream and be used to impact people far beyond what we ever imagined. It is a great joy to be able to give financially to an organization that is empowering the Church to be the Church as it was designed to be.”

Rick and Suzanne Flammer
Matt and Traci Rowe have both mentored and taught Powered for Life (PfL), Jobs for Life’s young adult curriculum, for two years now. This last class was particularly special for the Rowes because it featured Smith Tucker, the young man who was the reason they first became involved with Powered for Life. Smith graduated from Powered for Life with perfect attendance and soon after, landed a well-paying job at a local restaurant. Smith explains that he has always had specific passions and dreams, but Powered for Life really helped him focus in on plan to reach his goals and taught him the important skills he needed to become a young professional.
Journeying through Powered for Life with Smith was one of the most memorable moments in Matt and Traci’s relationship with him because it created space for conversations that grew them closer and deeper to Smith and the man he wanted to become. They also explained that it provided more opportunities to talk about Christ and Scripture. This past summer, right after Powered for Life, Smith committed his life to Christ at a Young Life camp.

With Smith growing in Christ, landing a solid job, graduating high school this year, and planning to attend college in the fall, one may think that Matt and Traci may be done with PfL. Yet, this is not the case. Their commitment to PfL at their Neighbor to Neighbor host site fully remains because each class is different and equally special.

Matt and Traci have been inspired by Smith and want to see more young men and women reach their goals and dreams just like him.
Jobs for Life is a global nonprofit organization that engages and equips the local Church to address the impact of joblessness through the dignity of work.

By mobilizing a worldwide network of volunteers committed to applying biblically-based training and mentoring relationships, Jobs for Life helps those in need find dignity and purpose through meaningful work.

To financially support the work of Jobs for Life, please visit www.jobsforlife.org

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888.408.1565
info@jobsforlife.org